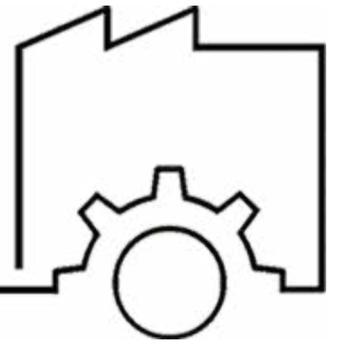


ATIP Fund & the Startup Factory



The Applied Technology Investment Partnership

November 2025



ATIP & the Startup Factory

An investment fund for digital-physical startups

The Applied Technology Investment Partnership (ATIP) will connect investors with a purpose-built Startup Factory - a support ecosystem for digital-physical startups. Unlike traditional accelerators, the Startup Factory, backed by the ATIP fund, integrates production infrastructure directly into its investment model through a hybrid structure combining three core functions under one roof:

1. Business Makerspace with advanced prototyping and pilot manufacturing capacity.
2. Managed Fund Portfolio deploying milestone-based capital into de-risked ventures.
3. Venture Studio that co-creates and accelerates hardware startups through design, validation and commercialisation.

This integrated model shortens development cycles, reduces early-stage costs by up to 80% and creates digital-physical startups with higher survival odds. The Startup Factory and its suite of support services acts as a manufacturing launchpad, offering economies of scale, tailored mentoring and real-world production capacity. Guided by ATIP's governance, it can scale through a hub-and-spoke model with modular infrastructure and flagship hubs supporting entrepreneurship in advanced manufacturing sectors across urban and regional districts.

Startup Factories combine co-working, prototyping labs, mentoring, training and venture investment programs into one seamless pipeline. This end-to-end ecosystem addresses the commercialisation gap by accelerating proof-of-concept development and de-risking early-stage investment for greater return.

THE OPPORTUNITY

A new frontier awaits

Australia's software-centric accelerators are facing their own Kodak moment, failing to adapt to a new industrial reality. Artificial Intelligence is disrupting the startup landscape and as software plateaus and commoditises, 2024–2025 signals show capital migrating from app-based ventures to the fusion of AI-enabled, physical technologies. The next decade's value will be created where digital systems power real-world manufacturing in sectors such as med-tech, clean-tech, mobility, aerospace, robotics and advanced manufacturing.

Traditional accelerators are not keeping up. They lack the hands-on expertise, training capacity and manufacturing infrastructure to nurture digital-physical startups through the capital and knowledge intensive phases of prototyping and commercialisation. An investment gap is opening where high-potential ventures stall before scale, and investors lose exposure to the most durable growth frontier.

This has created an opportunity for a new accelerator investment model focused on digital-physical technologies. The Applied Technology Investment Partnership (ATIP), supported by the Startup Factory, fills this gap by combining venture capital, advanced-manufacturing capability and the venture studio model under one roof. It converts early-stage innovation into tangible, IP-backed companies that generate returns through equity growth, product sales and scalable production. The new ATIP methodology offers investors a smarter, lower-risk pathway into the real-economy industries that will define Australia's next century.

THE MARKET

Applied Technology markets are huge!

| | |
|------------|---|
| Agri-tech | Precision farming, satellite driven robotics, water management and controlled-environment systems, vertical factory farming, manufactured proteins, bee-tech. |
| Clean-tech | Energy storage, recycling systems, waste-to-value and decarbonisation hardware, electric/battery/solar devices, next gen materials, air/water purification. |
| Med-tech | Advanced imaging, diagnostic tools, prosthetics and orthotics, surgical robots, wearables, preventative and assistive health technologies. |
| Bio-tech | Lab meat, neuro-bio interface, human-machine integration, bio-sensors/chips, lab-on-a-chip platforms, wearables, DNA/RNA synthesis editing and sequencing. |
| Mobility | EV conversions, lightweight componentry, retrofits and drivetrain innovation, personal transportation, factory logistics. |
| Robotics | Industrial automation, domestic applications, catering/cooking, transport, cleaning and maintenance systems, safety/risk critical applications. |
| Aerospace | UAVs and instrumentation, micro rockets, drone tech, advanced materials, composite manufacturing, airborne vehicles. |

The ATIP fund

Fund structure and tax benefits

| | |
|-------------|---|
| Name | Applied Technology Investment Partnership (ATIP) |
| Structure | Early-Stage Venture Capital Limited Partnership (ESVCLP) |
| Focus | Seed to Series A investments in hardware-based, digitally-enabled innovation. |
| Target Size | A\$10 million minimum launch with a A\$100 million target. |
| Investment | Seed to Series A (A\$50 K – A\$3 M per venture). |
| Tax benefit | Full CGT exemption for eligible investors. |
| Deployment | Milestone-based tranches with readiness and ESG reporting. |
| Scale | Each tranche supports 5–10 ventures scaling to 20+ per year nationally. |
| Management | By Space Tank Ventures PTY LTD (or an appointed licensed fund manager) |

Partner engagement options

| | |
|-----------------------|--|
| Equity Participation | Co-invest alongside ATIP in Startup Factory ventures. |
| Facility Expansion | Partner with government to scale up new Startup Factories. |
| Equipment Sponsorship | Branding exposure for equipment suppliers |

Advantages

| | |
|-------------------|---|
| Innovation | Back physical, IP-anchored industries that build real assets. |
| Shared Facilities | Reduce early-stage capital costs by 70–80 %. |
| Proven Operator | Space Tank brings a decade of operational credibility. |
| Civic Alignment | Government investment reduces risk and amplifies impact. |
| Purpose + Profit | Tangible returns aligned with sovereign capability and ESG goals. |